ZOOMLION

2012 12 31

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“ ” “ ” “ ” “ ” “ ” “ ” “ ” “ ”

2012 ..... **1**

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..... **62**

..... **68**

..... **71**

..... **191**

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	Zoomlion Heavy Industry Science And Technology Co.,Ltd	
	Zoomlion	

	361	361
	0731-85650157	0731-85650157
	0731-85651157	0731-85651157
	157@zoomlion.com	157@zoomlion.com

	www.cninfo.com.cn
	361

	1999 08 31	307	430000400000198	430104712194405	71219440-5
	2012 09 26	361	430000400000198	430104712194405	71219440-5
	2008 12 31 “ ” 2008 12 31 “ ”				

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		2012	2011	%
		58,613	52,238	12.20%
		61,806	52,781	17.10%
		8,901	5,708	55.94%

30%

2012

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30%

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2012	2011	
100,000,000.00	0.00	-
		%
		8.7%

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%	
[2007]500	2012 12 31

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		(1)		(2)	(%)(3)=(2)/(1)				
	” ”	20,900	20,900	20,900	100%	2012 06 29			

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376,103 249,694.7

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2012 7,705,954,050 10

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2011 7,705,954,050 10

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2010

(1) 2010 7 22 2010

H 1,971,054,705 10 15

10 1.7

2 2010

			%
2012			
2011			
2010			

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2012 www.cninfo.com.cn)

2012 11 01				BNP		
2012 11 07						
2012 11 08						
2012 11 08					1	2012
2012 11 15						
2012 11 19					2	
2012 11 28				CICC		
2012 11 29					3	
2012 12 06						
2012 12 07					4	
2012 12 14						
2012 12 17					1	
2012 12 19					2	
2012 12 21						
2012 12 21						

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( )			( )	( )	( )		
65% 2,015 2008 12 30 2009 4 7 21,070,598.44	2,107.06			21,070,598.44 149,954 2009 12 11	2010 1 18 585,464.01	2010 04 30	2009 2010-012

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	2013 01 09	2013-002 www.cninfo.com.cn)

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A1		0		A2		0		
A3		0		A4		0		
	2012 03 16	400,000	2012 05 15	31,427.5		1		
	2012 03 16	400,000	2012 06 21	33,533.14		2		
	2012 03 16	400,000	2012 07 03	29,321.86		2		
	2012 03 16	400,000	2012 08 13	31,427.5		1		
ZOOMLION H.K. S.P.V. CO., LTD	2012 03 29	251,420	2012 04 05	251,420		5		
ZOOMLION H.K. S.P.V. CO., LTD	2012 12 14	377,130	2012 12 20	377,130		10		
B1		1,028,500		B2		754,260		
B3		1,028,500		B4		754,260		
A1+B1		1,028,500		A2+B2		754,260		
		1,028,500				754,260		

A3+B3		A4+B4	
A4+B4		18.49%	
C		0	
70% D		754,260	
50% E		0	
C+D+E		754,260	

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“08 ”

“112002”

		(%)							(%)
	1,864,143	0.02%	0	0	0	0	0	1,864,143	0.02%
1	0	0%	0	0	0	0	0	0	0%
2	0	0%	0	0	0	0	0	0	0%
3	0	0%	0	0	0	0	0	0	0%
	0	0%	0	0	0	0	0	0	0%
	0	0%	0	0	0	0	0	0	0%
4	0	0%	0	0	0	0	0	0	0%
	0	0%	0	0	0	0	0	0	0%
	0	0%	0	0	0	0	0	0	0%
5	1,864,143	0.02%	0	0	0	0	0	1,864,143	0.02%
	7,704,089,907	99.98%	0	0	0	0	0	7,704,089,907	99.98%
1	6,274,061,021	81.42%	0	0	0	0	0	6,274,061,021	81.42%
2	0	0%	0	0	0	0	0	0	0%
3	1,430,028,886	18.56%	0	0	0	0	0	1,430,028,886	18.56%
4	0	0%	0	0	0	0	0	0	0%
	7,705,954,050	100%	0	0	0	0	0	7,705,954,050	100%

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A	2010 01 28	18.7	297,954,705	2010 02 12	297,954,705	
H IPO	2010 12 16	14.98	869,582,800	2010 12 23	869,582,800	
H	2011 01 05	14.98	130,437,400	2011 01 13	130,437,400	

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10			
10			
HKSCC NOMINEES LIMITED	1,427,757,105		1,427,757,105
	1,247,379,996		1,247,379,996
	386,517,443		386,517,443
(GOOD EXCEL GROUP LIMITED)	363,936,856		363,936,856
	168,635,602		168,635,602
	163,314,942		163,314,942
	159,428,548		159,428,548
	151,164,554		151,164,554
100	66,457,250		66,457,250
	56,180,563		56,180,563
10 10 10			

				57	2010 07 22	2013 07 22	263,120	0	0	263,120
				49	2010 07 22	2013 07 22	189,117	0	0	189,117
				44	2010 07 22	2013 07 22	0	0	0	0

69

					22	22				
				57	2010 07 22	2013 07 22	158,014	0	0	158,014
				55	2010 07 22	2013 07 22	125,126	0	0	125,126
				48	2010 07 22	2013 07 22	96,525	0	0	96,525
				40	2010 07 22	2013 07 22	114,400	0	0	114,400
				50	2010 07 22	2013 07 22	178,750	0	0	178,750
				50	2010 07 22	2013 07 22	160,876	0	0	160,876
				49	2010 07 22	2013 07 22	153,010	0	0	153,010
				49	2010 07 22	2013 07 22	0	0	0	0
				42	2010 07 22	2013 07 22	0	0	0	0
				49	2010 07 22	2013 07 22	0	0	0	0
				40	2010 07 22	2013 07 22	71,500	0	0	71,500
Ajilore Akinola Odunayo				51	2012 04 26	2013 07 22	0	0	0	0
				46	2010 07 22	2013 07 22	0	0	0	0
				41	2010 07 22	2013 07 22	0	0	0	0
				40	2010 07 22	2012 10 29	0	0	0	0
	--	--	--	--	--	--	2,485,535	0	41,113	2,444,422

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(“ ”)

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“313 ”

(Heriot–Watt University)

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			2006 12 01		
			2011 04 01		

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			2009 05 01		
			2009 06 01		
			2009 05 01		

2012

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2011	2012 06 29	2011		2012 06 30	2011 2012 028

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2012	2012 08 30			2012 08 31	2012 2012 033

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	8	3	5	0	0	
	8	3	5	0	0	
	8	4	4	0	0	
	8	4	4	0	0	
		2				

2600 1024 32 5029 0 1 0057 8 1328 0309 5.73 3 70456 5.71 1 6 1740094 1 72 5 8169907890789 8 454 4 0 4 3 T 1 1 1 19.0686 0 1 4.0514 7 T 1 1 T 0 0 9

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	2013 03 28
	SJ[2013]346

SJ[2013]346

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2012

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	23,206.16	17,744.51
	1.03	18.82
	1,720.81	1,138.57
	18,900.35	11,658.07
	838.31	733.25
	1,124.31	819.76
	11,732.53	9,655.36
	9,194.52	7,088.66
	311.54	158.56
	67,029.57	49,015.55
	4.69	4.23
	10,467.97	12,805.27
	330.06	115.06
	4,569.36	4,101.57

	1,542.49	783.86
	2,731.12	2,605.92
	1,842.94	1,833.14
	456.26	317.17
	21,944.89	22,566.22
	88,974.46	71,581.77
	4,204.64	4,524.26
	452.56	804.28
	5,763.00	4,967.38
	7,747.10	7,136.42
	997.80	863.81
	587.50	801.24
	2,686.38	3,019.83
	103.25	53.63
	20.23	
	7,100.88	3,689.32

	5,102.63	791.22
	34,765.98	26,651.38
	3,869.55	5,956.86
	6,185.27	1,092.72
	1,623.32	1,619.55
	619.24	38.93
	439.58	418.01
	282.56	169.56
	13,019.52	9,295.63
	47,785.50	35,947.01
	7,705.95	7,705.95
	14,604.99	14,674.11
	2,613.08	1,962.76
	15,938.09	11,184.85
	-59.97	-81.22
	40,802.14	35,446.45
	386.82	188.31
	41,188.96	35,634.76
	88,974.46	71,581.77

2

	8,952.39	9,761.96
	1.03	18.82
	1,240.96	676.99
	22,521.90	14,670.85
	701.37	775.51
	9,791.57	13,461.06
	8,914.96	7,693.01
	0.00	0.00
	294.81	152.44
	52,418.99	47,210.63
	4.69	4.23
	11,590.68	8,682.15
	3,316.53	2,914.76
	1,191.70	671.49
	1,078.21	995.49
	153.45	107.01
	17,335.26	13,375.14
	69,754.25	60,585.77
	2,657.16	3,801.95

	5,640.48	4,770.78
	8,692.79	6,429.17
	776.70	885.54
	453.73	631.23
	2,218.89	2,696.20
	53.63	53.63
	4,571.33	2,098.36
	2,043.34	293.01
	27,108.06	21,659.87
	3,237.18	3,059.10
	0.00	1,092.72
	0.16	
	169.84	112.15
	3,407.17	4,263.98
	30,515.23	25,923.86
	7,705.95	7,705.95
	14,647.38	14,646.99
	2,612.08	1,961.76
	14,273.61	10,347.21
	39,239.02	34,661.92
	69,754.25	60,585.77

3

	48,071.17	46,322.58
	48,071.17	46,322.58
	39,180.28	36,862.91
	32,545.61	31,316.03
	260.92	263.63
	3,376.14	3,159.74
	1,935.67	1,755.88
	322.80	110.98

“ ”	8,858.14	9,602.47
	1,329.18	1,429.13
“ ”	7,528.96	8,173.34
	7,330.05	8,065.64
	198.92	107.70
	--	--
	0.95	1.05
	0.95	1.05
	21.07	-2.80
	7,550.03	8,170.54
	7,351.70	8,050.58
	198.34	119.96

4

	46,567.93	42,543.60
	34,274.91	30,111.93
	191.47	200.00
	3,058.17	2,695.87
	1,608.06	1,371.22
	-640.51	-524.12
	405.31	-20.47
“ ”	-17.78	18.82
“ ”	107.87	57.97
	23.41	23.65

“ ”	7,760.60	8,785.96
	119.26	56.89
	352.70	121.33
	14.70	3.56
“ ”	7,527.16	8,721.52
	1,023.95	1,217.15
“ ”	6,503.20	7,504.37
	--	--
	0.39	-0.15
	6,503.59	7,504.22

5

	47,894.05	45,207.65

	105.86	123.39
	3,211.34	1,039.22
	51,211.24	46,370.25
	36,532.49	35,040.43
	3,664.18	2,865.62
	4,845.54	3,230.55
	3,208.74	3,140.41
	48,250.95	44,277.02
	2,960.29	2,093.23
	6.52	0.17
	66.08	33.50
		49.73
	72.60	83.41
	1,835.07	1,576.56
	257.11	7.42
	1,379.88	
	3,472.06	1,583.98
	-3,399.46	-1,500.57

	56.16	1,661.04
	56.16	2.00
	16,355.81	9,454.39
	6,234.61	
	22,646.58	11,115.43
	15,367.90	11,846.59
	2,662.69	2,363.09
	18.83	12.22
	104.07	180.69
	18,134.66	14,390.37
	4,511.92	-3,274.94
	9.01	-73.78
	4,081.76	-2,756.06
	16,002.21	18,758.27
	20,083.97	16,002.21

6

	45,258.09	46,030.60
	43.25	94.79
	7,422.06	1,467.14
	52,723.39	47,592.53
	37,352.56	37,933.88
	2,806.68	2,157.48
	3,547.96	2,922.10

2012

	8,095.18	16,723.64
	7,079.61	8,095.18

7

	7,705.95	14,674.11			1,962.76		11,184.85	-81.22	188.31	35,634.76
	7,705.95	14,674.11			1,962.76		11,184.85	-81.22	188.31	35,634.76
“ ”		-69.13			650.32		4,753.24	21.26	198.51	5,554.20
							7,330.05		198.92	7,528.97
		0.39						21.26	-0.58	21.07
		0.39					7,330.05	21.26	198.34	7,550.03
									48.16	48.16
1									48.16	48.16
2										
3										
					650.32		-2,576.81		-39.05	-1,965.54
1					650.32		-650.32			
2										
3							-1,926.4		-39.05	-1,965.54

							9			
4										
1										
2										
3										
4										
1										
2										
		-69.52							-8.94	-78.46
	7,705.95	14,604.99			2,613.08		15,938.09	-59.97	386.82	41,188.96

	5,797.22	15,061.15			1,212.32		5,410.84	-66.31	59.23	27,474.45
	5,797.22	15,061.15			1,212.32		5,410.84	-66.31	59.23	27,474.45
“ ”	1,908.73	-387.04			750.44		5,774.01	-14.91	129.08	8,160.31
							8,065.64		107.70	8,173.34
		-0.15						-14.91	12.26	-2.80
		-0.15					8,065.64	-14.91	119.96	8,170.54

	130.44	1,391.41							-12.37	1,509.48
1	130.44	1,377.04							2.00	1,509.48
2										
3		14.37							-14.37	
					750.44		-2,291.63		-12.22	-1,553.41
1					750.44		-750.44			
2										
3							-1,541.19		-12.22	-1,553.41
4										
	1,778.30	-1,778.30								
1	1,778.30	-1,778.30								
2										
3										
4										
1										
2										
									33.71	33.71
	7,705.95	14,674.11			1,962.76		11,184.85	-81.22	188.31	35,634.76

8

	7,705.95	14,646.99			1,961.76		10,347.21	34,661.92
	7,705.95	14,646.99			1,961.76		10,347.21	34,661.92
“ ”		0.39			650.32		3,926.39	4,577.10
							6,503.20	6,503.20
		0.39						0.39
		0.39					6,503.20	6,503.59
1								
2								
3								
					650.32		-2,576.81	-1,926.49
1					650.32		-650.32	
2								
3							-1,926.49	-1,926.49
4								
1								
2								
3								
4								
1								
2								
	7,705.95	14,647.38			2,612.08		14,273.61	39,239.02

	5,797.22	15,048.40			1,211.32		5,134.47	27,191.41
	5,797.22	15,048.40			1,211.32		5,134.47	27,191.41
“ ”	1,908.73	-401.41			750.44		5,212.74	7,470.50
							7,504.37	7,504.37
		-0.15						-0.15
		-0.15					7,504.37	7,504.22
	130.44	1,377.04						1,507.48
1	130.44	1,377.04						1,507.48
2								
3								
					750.44		-2,291.63	-1,541.19
1					750.44		-750.44	
2								
3							-1,541.19	-1,541.19
4								
	1,778.30	-1,778.30						
1	1,778.30	-1,778.30						
2								
3								
4								
1								
2								
	7,705.95	14,646.99			1,961.76		10,347.21	34,661.92

1

2

6

1

7

2

9

1

2

3

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5

6

10

1

	1 1,000

2

	(%)	(%)
1 1	1%	1%
1 2	6%	6%
[redacted]	15%	15%

3		
3 4	40%	40%
4 5	70%	70%
5	100%	100%

3

11

1

2

3

4

5

12

1

2

3

4

13

14

1

2

3

		%	%
	35	3%	2.77%
	10	3%	9.7%
	5	3%	19.4%
	10	3%	9.7%
	25	3%	3.88%

4

15

1

2

3

16

1

2

3

4

17

1

2

3

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19

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20

1

2

3

4

21

1

2

22

1

2

23

1

2

24

1

2

3

1

		17%　20%
		3%　5%
		5%　7%
		15%　16.5%　25%　31.4%
		3%　5%

2

1

1

								(%)	(%)				

		233		1000				100%	100%				
		37		150202				100%	100%				
		3326		7200				90.28%	90.28%		5.99		
				5000				100%	100%				
				196				100%	100%				
				50				100%	100%				

		294											
				1000				62%	62%		9.29		
				18019.84				77.61%	77.61%		199.9		
				6870				100%	100%				
				884				67.43%	67.43%		3.82		
				230				100%	100%				
				10000				100%	100%				
Zoomlion H.K. Holding Co., Ltd		33/F Three Pacific Place 1 Queen’s Road East Hong Kong		650,000				100%	100%				
Zoomlion		33/F Three		5,750				100%	100%				

Overseas Investment Management (H.K.) Co. Limited		Pacific Place 1 Queen's Road East Hong Kong											
Zoomlion Intemational Trading(H.K.) Co.Limited		Hong Kong		400				100%	100%				
Zoomlion Capital(H.K.) Co.,Limited		Hong Kong		220,000				100%	100%				
Zoomlion Ru Co.,Ltd				250				100%	100%				
				36000				100%	100%				
				1000				100%	100%				
				1000				100%	100%				

				5000				100%	100%				
				500				60%	60%		-2.12		
				3000				70%	70%		8.99		
				8000				93.75%	93.75%		0.98		
				3000				100%	100%				
				210000				100%	100%				
		19,rue de bitbourg L-1273 Luxembourg		20				100%	100%				

3

								(%)	(%)				
				46,559.08				88.86%	88.86%		119.26		
				10000				97%	97%		0.11		
				47,394	,			100%	100%				
Compagnia Italiana		Italy Milano		1,508				59.32%	59.32%		-50.18		

Forme Acciaio S.p.A													
				2,163.23				83.13%	83.13%		38.81		
				4,492.71				65%	65%		51.97		

2

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3

	2,200.74	100.74
	15.72	-0.28
	33.55	3.55
	16.68	0.57
	29.98	-0.02

4

	1 6.2855
	1 8.3176
	1 0.8109
	1 0.0730
	1 6.5363
	1 0.2061
	1 10.1611
	1 1.7080
	1 0.1147
	1 0.0405
	1 0.0003
	1 5.0929
	1 3.0706
	1 0.7440

1

2.23
1.24
0.32
0.32
0.01
0.12
0.06
0.17
0
15,999.97
15,349.91
345.22
201.66
29.21
36.73
17.41

6.401.23

1 546,164.56 30.78%
10

2

2

	1.03	18.82
	1.03	18.82

3

1

	2012 08 15	2013 02 15	10	
	2012 07 18	2013 01 18	10	
	--	--	54.57	--

3

	2012 07 05	2013 01 05	5.5	
	2012 07 10	2013 01 09	5	
	2012 07 13	2013 01 13	4	
	2012 07 06	2013 01 06	3	
	2012 09 12	2013 03 12	3	
	--	--	20.5	--

4

1

		(%)		(%)		(%)		(%)
	478.35	2.42%	157.67	32.96%	629.55	5.16%	153.35	24.36%
	18,672.08	94.44%	373.33	2%	11,104.23	91.08%	254	2.29%
	18,672.08	94.44%	373.33	2%	11,104.23	91.08%	254	2.29%
	621.33	3.14%	340.41	54.79%	457.31	3.76%	125.67	27.48%

	19,771.76	--	871.41	--	12,191.09	--	533.02	--

			%	
	427.85	155.29	36.3%	
	50.5	2.38	4.72%	
	478.35	157.67	--	--

		(%)			(%)	
1						
	--	--	--	--	--	--
1 (1)	17,384.2	93.1%	173.84	9,986.74	89.94%	99.87
1	17,384.2	93.1%	173.84	9,986.74	89.94%	99.87
1 2	838.71	4.49%	50.32	824.48	7.42%	49.47
2 3	270.55	1.45%	40.58	181.42	1.63%	27.21
3	178.62	0.96%	108.58	111.59	1.01%	77.45
3 4	95.62	0.51%	38.25	43.3	0.4%	17.32
4 5	42.23	0.23%	29.56	27.2	0.24%	19.04
5	40.77	0.22%	40.77	41.09	0.37%	41.09
[redacted]			373.33	11,104.23	--	254

	621.33	340.41	--	--

2

A		2.05		
B		0.59		
C		1.1		
D		0.31		
E		0.24		
H		0.3		
I		0.25		
		3.08		
	--	7.92	--	--

3

				(%)
A		213.81	1	1.08%
B		129.51	1	0.66%
C		101.08	1-2	0.51%
D		98.09	1	0.5%
E		93.34	1	0.47%
	--	635.83	--	3.22%

4

			(%)
		98.1	0.5%
		3.56	0.02%
		44.32	0.22%

		66.83	0.34%
		31.96	0.16%
		14.27	0.07%
		83.11	0.42%
		22.38	0.11%
		40.86	0.21%
		33.94	0.17%
	--	439.31	2.22%

5

	4,830.46	-298.45
	4,830.46	-298.45

5

1

		(%)		(%)		(%)		(%)
	20.15	1.7%	14.11	70%	25.15	2.3%	10.08	50%
	455.01	38.48%	30.86	6.78%	479.72	54.86%	26.63	5.55%
	467.63	39.55%			250.95	28.7%		

	922.64	78.03%	30.86	3.35%	730.68	83.56%	26.63	3.65%
	239.71	20.27%	13.22	5.51%	123.59	14.14%	17.94	14.52%
	1,182.5	--	58.19	--	874.42	--	54.65	--

			%	
	20.15	14.11	70%	
	20.15	14.11	--	--

		(%)			(%)	
1						
1 (1)	375.44	82.51%	3.75	423.21	88.21%	4.23
1	375.44	82.51%	3.75	423.21	88.21%	4.23
1 2	41.52	9.13%	2.49	18.26	3.81%	1.1
2 3	8.73	1.92%	1.31	8.39	1.75%	1.26
3	29.32	6.44%	23.31	29.87	6.23%	20.05
3 4	2.56	0.56%	1.03	15.43	3.22%	6.17
4 5	14.91	3.28%	10.44	1.87	0.39%	1.31
5	11.84	2.6%	11.84	12.57	2.62%	12.57
	455.01	--	30.86	479.72	--	26.64

	145.64	
	321.99	
	467.63	

			%	
1,000	239.71	13.22	5.51%	
	239.71	13.22	--	--

2

A		1.51		
B		0.31		
		0.09		
	--	1.91	--	--

3

				(%)
A		49.73	1	4.21
B		39.18	1	3.31
C		21.68	1	1.83
D		20.15	4-5	1.7
E		15.70	2-3	1.33
	--	146.44	--	12.38%

6

1

		%		%
1	747.61	89.18%	700.7	95.56%
1 2	68.2	8.14%	32.55	4.44%
2 3	22.5	2.68%		
3				

	838.31	--	733.25	--

2

A		61.16	
B		26.3	
C		22.6	
D		18.52	
E		18.18	
	--	146.75	--

7

1

	4,801.48	114.27	4,687.22	4,858.61	97.06	4,761.55
	1,604.97	8.19	1,596.78	1,705.24	14.57	1,690.67
	5,660.07	211.53	5,448.54	3,241.31	38.17	3,203.14
	12,066.52	333.99	11,732.53	9,805.16	149.8	9,655.36

2

	97.06	28.52	9.03	2.28	114.27
	14.57	5.13	11.23	0.28	8.19
	38.17	208.05	34.51	0.18	211.53

	149.8	241.7	54.77	2.74	333.99

3

			%
			0.19%
			0.7%
			0.61%

8

1

	10,217.68	8,161.81
	881.4	1,023.74
	142.56	50.21
	0.8	0.8
	9,194.52	7,088.66

2 1,021,768.02

88,140.51 210,585.90 29.71%

3

9

	70.03	158.56
	230.69	
	10.83	
	311.54	158.56

15,298.36 96.49%

10

1

	4.69	4.23
	4.69	4.23

847,348 55,716

2012 12 31 4.94 9.10 469.29

11

	10,457.97	12,779.95
	666.14	1,102.27
	10	25.32
	1,0467.97	1,2805.27

12

	(%)	(%)					
	30%	30%	74.09	45.71	28.39	104.72	5.13
	32%	32%	497.49	208.2	289.29	249.56	49.7
	49%	49%	8.36	4.32	4.04	2.46	-0.01
	35%	35%	157.04	145.1	11.94	275.53	1.56
	25%	25%	25.7	-0.02	25.71		-2.14
	46.84%	46.84%	58.7	41.25	17.46	45.13	4.74
	48.97%	48.97%	48.2	33.85	14.35	24.71	3.67
	49%	49%	124.6	109.24	15.35	173.32	0.03
	49%	49%	59.31	41.38	17.92	147.76	3.56
	36%	36%	38.93	25.21	13.72	43.77	2.87
	49%	49%	34.13	24.19	9.94	27.43	0.88
	43.7%	43.7%	121.5	90.71	30.79	202.63	6.23

	48%	48%	81.32	58.27	23.05	142.46	7.4

13

1

						(%)	(%)				
		5.15	5.15		5.15	2%	2%				
			0.05		0.05	0.06%	0.06%				0
		3.5			3.5	10%	10%				
		0.42	0.42		0.42	19%	19%				
	[redacted]	1.53	1.53		1.53	51%	51%				0.12

TOP Carbon S.r.l. (51%Ri.-Ba.Composites S.r.l.)		0.04		0.04	0.04	49%	49%				
		100		100	100	8.7%	8.7%				
		30		30	30	2.71%	2.71%				
		7.5	7.5	-0.54	6.96	25%	25%				
		6	6.24	1.54	7.78	30%	30%				
		38.4	83.07	9.5	92.57	32%	32%				6.4
		1.96	1.98	0	1.98	49%	49%				
		3.5	4.09	0.11	4.2	35%	35%				
		5.4		6.43	6.43	36%	36%				
		5.88		5.51	5.51	49%	49%				

		13.11		14.66	14.66	43.7%	43.7%				
		9.6		10.84	10.84	48%	48%				
		9.8		11.93	11.93	49%	49%				
		9.8		9.38	9.38	49%	49%				
		7.35		6.38	6.38	48.97%	48.97%				
		7.03		9.23	9.23	46.84%	46.84%				
	--	267.53	115.05	215.01	330.06	--	--	--			7.35

14

1

	5,999.39	984.52	222.75	6,761.16
	2,848.43	444.01	51.22	3,241.22
	2,433.13	369.89	124.72	2,678.3
	401.44	88.1	28.05	461.49
	316.38	82.51	18.75	380.14
--				

	1,861.11		416.98	139.5	2,138.59
	532.35		108.15	16.43	624.07
	1,048.13		213.87	89.33	1,172.66
	126.59		40.03	16.61	150.01
	154.03		54.93	17.13	191.84
--		--			
	4,138.28	--			4,622.57
	2,316.09	--			2,617.15
	1,385	--			1,505.63
	274.85	--			311.48
	162.35	--			188.31
	36.71	--			53.21
	20.11	--			27.95
	9.42	--			17.32
	6.2	--			6.96
	0.99	--			0.99
	4,101.57	--			4,569.36
	2,295.97	--			2,589.2
	1,375.58	--			1,488.32
	268.65	--			304.52
	161.37	--			187.32

41,697.74 63,402.13

2

	7	-3.85	-0.57	2.57	
	31.53	-16.31	-7.47	7.75	
	0.42	-0.13		0.3	
	0.45	-0.06	0	0.38	
	39.4	-20.35	-8.04	11	

15

1

	138	0	42.15			30.54%	40					42.15
	915.32	68.02	332.54			--	--			--	--	400.56

3

75,862.44 96.78% 34,158.53
13,550.76 12,042.44

16

1

	3,048.34	224.14	1.78	3,270.7
	1,495.22	80.49		1,575.71
	309.19	45.82	1.32	353.69
	132.43	77.35	0.46	209.32
CIFA	350.16	6.67		356.83
	761.34	13.82		775.16
	421.2	98.87	1.71	518.36
	105.41	26.83		132.24
	181.11	24.54	1.26	204.39
	25.43	15.96	0.45	40.95
CIFA	94.83	31.54		126.38
	14.41			14.41
	2,627.14	125.27	0.07	2,752.34
	1,389.81	53.66		1,443.47
	128.08	21.28	0.06	149.3
	107	61.39	0.01	168.38
CIFA	255.32	-24.87		230.45
	746.93	13.82		760.74
	21.22			21.22

CIFA				
	21.22			21.22
	2605.92	125.27	0.07	2731.32
	1,389.81	53.66		1,443.47
	128.08	21.28	0.06	149.3
	107	61.39	0.01	168.38
CIFA	255.32	-24.87		230.45
	725.71	13.82		739.52

9,887.20

17

Compagnia Italiana Forme Acciaio S.p.A	1,611.42	27.43		1,638.85	
	138.86			138.86	
	12.35			12.35	
	70.51			70.51	17.63
	1,833.14	27.43		1,860.57	17.63

13.6% 21.8%

3%

2012

2012

1,762.88

18

1

	213.31	109.08
	18.75	14.67
	9.38	1.38
	0.19	0.2
	23.1	20.4
	0.66	4.31
	74.42	73.27
	23.54	32.84
	92.91	61.02
	456.26	317.17
	0.16	
	439.42	418.01
	439.58	418.01

	299.77	267.71
	456.73	356.97
	756.50	624.68

2012		51.12	
2013	85.97	85.97	
2014	115.24	115.24	
2015	35.78	35.78	
2016	68.86	68.86	
2017	150.87		
	456.72	356.97	--

	1,802.94	1,471.38
	1.03	
	1,803.97	1,471.38
	1185.16	582.8
	117.4	79.75
	44.17	9.18
	1.24	1.35
	153.99	101.88
	4.42	15.35
	272.67	266.36
	84.93	122.86
	464.47	347.91
	2,328.46	1,527.44

19

	587.68	392.08	40.99	9.17	929.6
	149.8	241.7	54.77	2.74	333.99

	36.71	18.4		1.9	53.21
	21.22				21.22
		17.63			17.63
	144.03	179.38	14.92		308.49
	939.44	849.19	110.68	13.81	1,664.14

20

1

		34.11
	3,852.2	928.2
	352.44	3,561.95
	4,204.64	4,524.26

21

1

			444.62		799.18
		0.96	7.94	0.62	5.10
			452.56		804.28

2 35,171.70 43.73%

22

	6.88	
	5,756.12	4,967.38
	5,763	4,967.38

392,991.40 2013 6 30

23

1

1 1	7,490.52	6,998.47
1	256.58	137.95
	7,747.1	7,136.42

24

1

1 1	888.64	863.81
1	109.16	
	997.8	863.81

25

	745.75	2,685.23	2,901.36	529.62
		142.65	142.65	
	11.5	342.27	343.46	10.31
1	2.89	85.1	86.74	1.25
2	7.28	217.78	218.05	7.01
3	0.81	20.98	20.44	1.36
4	0.38	11.24	11.18	0.45
5	0.14	7.16	7.06	0.25
	3.45	83.19	84.22	2.42
	4.69	8.51	8.53	4.67
	35.85	89.3	84.67	40.48
	801.24	3,351.15	3,564.89	587.5

5027.15 14.36 853.35

2013

26

	1,106.04	1,224.52
	13.15	8.38
	1,083.41	1,288.22
	40.07	163.38
	127.57	86.59
	121.09	94.3

	16.26	16.82
	10.18	8.81
	168.61	128.81
	2,686.38	3,019.83

27

	14	04					
	2010 12 13	2013 12 13		97	609.69		
	2010 07 05	2013 06 28		60	377.13		
	2010 06 29	2013 06 28		40	251.42		
	--	--	--	--	3,567.17	--	

3

	1,100	2008 04 21	8	1,087.9	53.63	71.5	71.5	53.63	1,094.23

2008 4 21 11 8 6.50%

1,210.00

				3.17	19.99
			97.05		22.75
		2.84	23.62	3.39	27.63
			120.67		70.38

31

1

		1,467.96

	3,869.55	4,488.9
	3,869.55	5,956.86

2

	2011 09 23	2014 09 22		153	961.68	153	964.04
	2012 05 04	2015 05 04		70	439.99		
	2012 06 26	2015 09 25		53.35	335.33		
	2012 07 25	2014 07 24		50	314.28		
	2012 09 12	2015 09 10		300	300		
	--	--	--	--	2,351.28	--	964.04

208,730.59 35.04% 24,800.00

4 10 835.16

2 Zoomlion H.K. SPV Co, Limited 2012 12 20 6

10 6.125% 6 20 12 20 868.33

33

	5.55	5.51
	1,586.23	1,617.81
	27.77	
	1,619.55	1,623.32

1 1997

2 161,780.84

34

1

		619.24	619.24	31.14	31.14
				0.95	7.79
			619.24		38.93

2 58,030.90 14.91

35

	282.56	169.56
	282.56	169.56

18,354.13 9,901.74

11,300.12 66.64%

36

	7,705.95						7,705.95

37

	14,634.24		69.52	14,564.72
	39.87	0.39		40.26
	14,674.11	0.39	69.52	1,4604.98

1

2

1 4,741.17

2 CIFA.S.P.A CIFA.USA 2,074.42

3 128.95

4 7.04

38

	1,962.76	650.32		2,613.08
	1,962.76	650.32		2,613.08

65,032.03 33.13% 10%

39

	11,184.85	--
+ -		--
	11,184.85	--
	7,330.05	--
	650.32	10%
	1,926.49	
	15,938.09	--

40

1

	47,555.84	45,912.49
	515.33	410.09
	32,545.61	31,316.03

2

	45,955.83	31,960.00	44,329.80	30,764.94
	1,600.01	109.02	1,582.68	206.94
	47,555.84	32,069.02	45,912.49	30,971.88

	23,596.13	15,588.19	21,212.77	13,669.78
	14,132.10	10,330.04	15,618.01	11,594.73
	3,033.67	2,173.56	2,977.53	2,060.27
	1,558.23	905.83	1,736.68	1,071.41
	2,268.73	1,766.44	1,048.03	833.71
	293.78	249.95	503.94	452.96
	1,073.18	945.99	1,232.84	1,082.08
	1,600.02	109.02	1,582.68	206.94
	47,555.84	32,069.02	45,912.49	30,971.88

4

		(%)
A	358.53	0.75%
B	355.67	0.74%
C	259.96	0.54%
D	259.83	0.54%
E	238.27	0.5%
	1,472.26	3.06%

147,225.60 3.06%

41

			%
	47.5	51.77	3 5
	115.61	115.97	5 7
	96.76	95.08	3 5
	1.05	0.81	
	260.92	263.63	--

42

	1,149.72	1,118.27
	512.89	540.53
	624.34	410.96
	85.13	79.16
	1,004.06	1,010.82
	3,376.14	3,159.74

43

	610.35	700.33
	583.82	397.56
	161.63	162.34
	83.04	68.91
	496.83	426.74
	1,935.67	1,755.88

44

	756.19	512.87
	-268.92	-213.57
	195.66	242.17
	-346.87	-486.05
	66.74	55.56
	-80	
	322.80	110.98

45

	-17.78	18.82
	-17.78	18.82

	-17.78	18.82

46

1

	0.95	0.12
	34.92	35.72
		0.05
	35.87	35.89

2

	0.12	0.12	
	0.83		
	0.95	0.12	--

3600 2400

3

	15.90	21.36	
	4.54		
	3.33		
	2.62		
	2.53		
	28.92	21.36	--

47

	351.83	23.95
	186.82	81.27
	18.4	7.42
	17.63	
	164.45	144.02
	739.13	256.66

48

1

	10.94	10.38	10.94

	8.42	10.38	8.42
	2.52		2.52
	0.12	0.58	0.12
	212.06	86.88	212.06
		52.42	
	0.42	17.83	0.42
	111.46	59.22	111.46
	335	227.31	335

2

	82.16	13.26	
	59.13	69.45	
	70.77	4.17	
	212.06	86.88	--

10,769.29 47.38%

49

	30.16	15.29	30.16
	30.15	14.48	30.15
	0.01	0.81	0.01
	5.72	17.99	5.72
	8.7	6.18	8.7
	17.57	14.97	17.57
	4.28	3.51	4.28
	0.95	0.64	0.95
	1.18		1.18

	317.27	80.63	18.83
	385.85	139.21	87.4

3,015.40 870.35 1,757.48

572.25 31,727.46

50

	1,451.32	1,506.08
	-122.14	-76.95
	1,329.16	1,429.13

51

/

	P	7,330.05	8,065.64
	1	190.26	77.82
	P_0=P-1	7,139.79	7,987.82
	S_0	7,705.95	5,797.22
	S_1		1,775.04
	S_i		130.44
H			130.44
	S_j		
	S_k		
	M_0	12	12
	M_i		

H			11
	M_j		
		7,705.95	7,691.82
S= S0+ S1+ Si×Mi÷M0– Sk×Mj÷M0–Sk			
EPS= P÷S		0.95	1.05

5.		
	21.07	-2.8

53

1

	50.81
	53.26
	104.07

54

1

1	--	--
	7528.96	8173.34
	739.13	256.66
	405.71	369.78
	95.63	88.63
	0	0
“ ”	19.99	4.91
“ ”	0	0
“ ”	17.78	-18.82
“ ”	604.98	450.69
“ ”	-24.35	-35.89
“ ”	-136.71	-54.41
“ ”	14.57	-22.54
“ ”	-2,264.1	-1,049.92
“ ”	-8,609.99	-9,200.13
“ ”	4,568.7	3,130.93
	2,960.29	2,093.23
2	--	--
3	--	--
	20,083.97	16,002.21
	16,002.21	18,758.27

	4,081.76	-2,756.06

2

	20,083.97	16,002.21
	1.94	2.23
	20,082.03	15,999.97
	20,083.97	16,002.21

1

							(%)	(%)	
			233			10.00	100%	100%	70766849-3
			37			1,502.02	100%	100%	73346585X
						50.00	100%	100%	743157383
						1.96	100%	100%	

								2012	
			613			5.00	100%	100%	18387328-4
			294			0.50	100%	100%	75802309-7
						10.00	100%	100%	
						180.2	77.61%	77.61%	76072823-X
						68.70	100%	100%	668589572
						8.84	67.43%	67.43%	13412814-9
						2.30	100%	100%	
						100.00	100%	100%	67357295-1
Zoomlion H.K. Holding Co., Ltd			lace 17 s7						

Zoomlion Capital(H.K.) Co.,Limited			Hong Kong			2,200.00	100%	100%	
Zoomlion Ru Co.,Ltd						2.50	100%	100%	
						280.00	100%	100%	717884165
						360.00	100%	100%	69182492-1
						10.00	100%	100%	69180092-X
						10.00	100%	100%	69856788-4
						50.00	100%	100%	77092066-3
						5.00	60%	60%	56886344-X
						80.00	93.75%	93.75%	58853448-3
						2,100.00	100%	100%	59101674
Zoomlion H.K. SPV Co., Limited			33/F Three Pacific Place 1 Queen’s Road East Hong Kong			0.01	100%	100%	
						465.59	88.86%	88.86%	19024326-4

					100.00	32%	32%		753385021
					4.00	49%	49%		687422874
					10.00	35%	35%		56558779-3
					30.00	25%	25%		56765688-7
					15.00	46.84%	46.84%		05031029-3
					15.00	48.973%	48.973%		05310923-7
					20.00	49%	49%		59325812-9
					20.00	49%	49%		59397462-7
					15.00	36%	36%		59461169-2
					12.00	49%	49%		59621335-6
					30.00	43.7%	43.7%		59656076-

				%		%
			215.52	0.45%	154.94	0.33%

		14.27	0.14		
		83.11	0.83		
		22.38	0.22		
		40.86	0.41		
		33.94	0.34		
		439.33	4.79	89.78	1.19

		16.22	3.29
		5.61	0
		0.54	0
		4.82	0
		2.29	0
		7.11	0
		2.3	0
		10.5	0
		6.3	0
		18.51	0
		4.5	0
		7.84	0

		7.95	0
		94.49	3.29

1

2 4

2012 12 31

1,238,529.43 28,703.22

2 2010 10

2012 12 31 89,246.33

2 5 2012 12 31

3

2012 12 31

1

1.	18.81	-17.78			1.03
2.					
3.	4.23	0.46	1.05		4.69
	23.04	-17.32	0.57		5.72

2

2012 12 28 Zoomlion Overseas Investment Management (H.K) Co.,Limited Zoomlion CIFA(H.K) Holdings Co., Ltd 40.68 2.36 Zoomlion CIFA(H.K)Holdings Co., Ltd

1

1

		(%)		(%)		(%)		(%)
	233.11	1%	38.69	16.6%	133.57	0.89%	27.5	20.59%
	15,438.64	66.54%	299.63	1.94%	9,947.59	66.21%	205.03	2.06%
	7,011.34	30.22%	0		4,656.15	30.99%	0	
	22,449.98	96.76%	299.63	1.33%	14,603.74	97.2%	205.03	1.4%
	518.88	2.24%	341.74	65.86%	286.8	1.91%	120.72	42.09%
	23,201.97	--	680.06	--	15,024.11	--	353.26	--

			%	
	233.11	38.69	16.6%	
	233.11	38.69	--	--

		(%)			(%)	
1						
	--	--	--	--	--	--
1 (1)	14,358.46	93.00%	143.58	8,936	89.83%	90.33
1	14,358.46	93.00%	143.58	8,936	89.83%	90.33
1 2	731.16	4.74%	43.87	808.29	8.13%	48.5
2 3	214.61	1.39%	32.19	135.37	1.36%	20.31
3	134.41	0.87%	79.99	67.93	0.68%	45.89

3	4	78.40	0.51%	31.36	25.13	0.25%	10.05
4	5	24.59	0.16%	17.21	23.23	0.23%	16.26
5		31.42	0.20%	31.42	19.57	0.2%	

4

			(%)
		98.1	0.42%
		3.56	0.02%
		44.32	0.19%
		66.83	0.29%
		31.96	0.14%
		14.27	0.06%
		83.11	0.36%
		22.38	0.1%
		40.86	0.18%
		33.94	0.15%
	--	439.33	1.89%

5

2012 483,046.08

29,844.93

817,785.57 54.43%

2

1

		(%)		(%)		(%)		(%)
	20.15	0.21%	14.11	70%	20.15	0.15%	10.08	50%
	254.91	2.6%	4.39	1.72%	136.55	1.01%	2.54	1.86%
	9,531.79	97.08%			13,288.5	98.56%		
	9,786.7	99.68%	4.39	0.04%	13,425.05	99.57%	2.54	0.02%
	10.4	0.11%	7.19	69.09%	37.57	0.28%	9.1	24.22%
	9,817.25	--	25.69	--	13,482.77	--	21.71	--

			%	
	20.15	14.11	70%	
	20.15	14.11	--	--

		(%)			(%)	
1						
	--	--	--	--	--	--
1 (1)	240.09	94.19%	2.4	123.85	90.69%	1.24
1	240.09	94.19%	2.4	123.85	90.69%	1.24
1 2	8.67	3.4%	0.52	11.32	8.29%	0.68
2 3	5.18	2.03%	0.78	0.35	0.26%	0.05
3	0.97	0.38%	0.69	1.03	0.76%	0.57

3 4	0.2	0.08%	0.08	0.69	0.51%	0.28
4 5	0.52	0.2%	0.36	0.16	0.12%	0.11
5	0.26	0.1%	0.26	0.18	0.13%	0.18
	254.91	--	4.39	136.55	--	2.54

	9,245.2	
	286.59	
	9,531.79	

			%	
1,000	10.4	7.19	69.09%	
	10.4	7.19	--	--

2

A		0.31		
	--	0.31	--	--

3

				(%)
A		388.47		3.96%
B		154.61		1.57%
C		102.76		1.05%
D		49.73		0.51%
E		39.18		0.4%
	--	734.75	--	7.49%

3

						(%)	(%)				
		6	6.24	1.54	7.78	30%	30%				0
		38.39	83.06	9.49	92.57	32%	32%				6.4
		1.96	1.98	0	1.98	49%	49%				0
		7.5	7.5	-0.54	6.96	25%	25%				0
		3.5	4.09	0.11	4.2	35%	35%				0
		5.4		6.43	6.43	36%	36%				0
		5.88		5.51	5.51	49%	49%				0
		13.11		14.66	14.66	43.7%	43.7%				0

		9.6		10.84	10.84	48%	48%				0
		9.8		11.93	11.93	49%	49%				0
		9.8		9.38	9.38	49%	49%				0
		7.35		6.38	6.38	48.97%	48.97%				0
		7.03		9.23	9.23	46.84%	46.84%				0
		5.15	5.15		5.15	2%	2%				0
		3.5	3.5		3.5	10%	10%				0
		0.42	0.42		0.42	19%	19%				0
		100		100	100	8.7%	8.7%				0
		30		30	30	2.17%	2.17%				0
		0.05	0.05		0.05	0.06%	0.06%				0

		10.93	10.93		10.93	100%	100%				0
		1,502.02	1,502.02		1,502.02	100%	100%				0
		65	65		65	90.28%	90.28%				0
		51.65	51.65		51.65	100%	100%				0
		0.59	0.59		0.59	100%	100%				0
		6.03	6.03		6.03	100%	100%				0
		16.05	16.05		16.05	100%	100%				0
		15.6	15.6		15.6	62%	62%				0
		379.98	339.98	40	379.98	77.61%	77.61%				28.51
		14.71	14.71		14.71	67.43%	67.43%				0
		68.71	68.71		68.71	100%	100%				0
		101.05	75.6	25.46	101.05	100%	100%				51.79

		229.5	229.5		229.5	100%	100%				0
		386.84	281.84	105	386.84	88.86%	88.86%				0
		175.59	122.59	53	175.59	97%	97%				0
Zoomlion H.K. Holding Co., Ltd		5,485.97	5,485.97		5,485.97	100%	100%				0
		360	72	288	360	100%	100%				0
		10	10		10	100%	100%				0
		10	10		10	100%	100%				0
		90.02	90.02		90.02	83.13%	83.13%				4.16
Zoomlion .Ru.co.,Ltd		0.52	0.52		0.52	100%	100%				0
		50	50		50	100%	100%				0
		47.85	47.85		47.85	65%	65%				0

		3	3		3	60%	60%				0
		15		15	15	93.75%	93.75%				0
		2,100		2,100	2,100	100%	100%				0
		30		30	30	100%	100%				0
		16.1		16.1	16.1	100%	100%				0
		21		21	21	70%	70%				0
	--	11,528.15	8,682.15	2,908.52	11,590.68	--	--	--			90.86

4

1

	43,240.49	42,273.36
	3,327.43	270.24
	46567.92	42543.60
	34274.91	30111.93

2

	43,240.49	30,993.22	42,273.36	29,864.65
	43,240.49	30,993.22	42,273.36	29,864.65

3

	22,163.16	15,249.94	20,681.62	13,784.31
	14,123.23	10,417.19	15,736.64	11,959.37
	1,536.89	917.85	1,643.6	999.28
	3,021.77	2,413.39	2,990.05	2,080.56
	2,167.37	1,778.51	1,054.7	880.77
	228.07	216.34	166.74	160.36
	43,240.49	30,993.22	42,273.36	29,864.65

4

		(%)
A	1,572.35	3.38%
B	1,097.6	2.36%
C	2,037.35	4.38%
D	358.53	0.77%
E	355.68	0.76%
	5,421.5	11.64%

542,150.10 11.64%

5

1

	84.46	33.27
	23.41	23.65
	0	1
	0	0.05
	107.87	57.97

2

	28.51	29.15	
	4.16	4.12	
	0	0	
	51.79	0	
	84.46	33.27	--

3

	15.90	21.36	
	2.21	0	
	2.13	0	
	1.55	0	
	1.54	1.24	
	23.33	22.60	--

6

0

1

	%		
	19.07%	0.95	0.95
	18.62%	0.93	0.93

2